Mrs. C.D. had recently been divorced and needed to work to support her children as her husband refused to pay child support. Although her lawyer suggested taking him to court for non-payment, the woman did not wish to do this. As part of the divorce settlement, she was awarded a very old and not very reliable car.

One Friday night as she was driving home from work, it was raining very hard and most intersections were flooded. She was about a mile from her home when she stopped at a stop sign. A truck coming toward her from the opposite direction went through the intersection, spraying a great deal of water as he drove past. The engine of the woman’s car died and she was unable to start it again. She removed her shoes before stepping out of her car as the water was more than ankle deep. She raised the hood and began to dry off the distributor cap with her handkerchief. She was crying at this point and her tears mingled with the rain. She finally got her car started and managed to get home to her children. She realized that it was necessary to have a dependable car if she was to work and support her children. She had no money for a down payment on a newer car and she did not earn enough to make car payments.

She went to work the following Monday and a co-worker asked her to go to lunch. The co-worker had just purchased a new Pontiac Tempest and insisted that Mrs. C.D. drive her new car back to the office. Although Mrs. C.D. protested that she did not wish to drive someone’s new car, she did get behind the wheel and drove back to work. While she was driving the new car, she captured the feeling that this was her car and she felt the thrill of owning it. For the rest of the week, while she drove back and forth to work in her old car, Mrs. C.D. imagined that she was driving a brand new car of her own.

The next Friday, Mrs. C.D.’s ex-husband called and asked if she would like to have a new car. This was the first time since their divorce several months
earlier that he had offered to do anything for her, including paying child support. The ex-husband was now working for a new car dealership and told her that, as a salesman, he was eligible to buy a certain make of car for no money down and with very low monthly payments. He said he was willing to make the monthly payments in lieu of child support and asked her to come to the dealership to pick out the color she wanted.

It just so happened that the make of car eligible for this special deal was a Pontiac Tempest, the same make and model as the car she had driven that belonged to her co-worker.

Mrs. C.D. was able to obtain, through her use of imagination, what she could never have obtained through her own efforts at that time. Her ex-husband, who had offered her no monetary support for months, was the avenue chosen to provide her with the car she needed.